

# NEW BUSINESS UPDATE

## American General Life Companies (AGLC) Announces 2011 Year-End Life Processing Dates

The following year-end cut-off processing dates are being provided to assist you in meeting your 2011 life production objectives. These cut-off dates represent deadlines that must be met for cases to have the best chance of being put in force in 2011. Also shown are holiday closings and early closings prior to holidays.

November 23	<b>Early Closing:</b> AGLC offices close at 1:00 p.m. Central Time.
November 24 and 25	<b>Holiday:</b> AGLC offices are closed; EMSI APS Unit offices are closed; Hooper Holmes Inspection Unit is open.
December 7	Cut-off issue date for forward-dated, conditionally issued cases where we will draft the initial premium when other delivery requirements are received. (Based on 21-day forward date; policy effective date and draft date would then be Dec 28.)
December 15	Cut off for 2011 1099 commissions value for agents on <b>semi-monthly</b> pay frequency.
December 16	Cut off for 2011 1099 commissions value for agents on <b>bi-weekly</b> pay frequency.
December 21	Cut off for receipt of Express-eligible packaged applications which, upon approval, have no delivery requirements.
December 23	<b>Early Closing:</b> AGLC offices close at 1:00 p.m. Central Time.
December 23	Cut off for 2011 1099 commissions value for agents on <b>weekly</b> pay frequency.
December 26	<b>Holiday:</b> AGLC offices are closed; EMSI APS Unit offices are closed; Hooper Holmes Inspection Unit is closed.
December 27	Cut off for pending applications approved by Underwriting with no subsequent delivery requirements.
December 28	Last issue date for Index Universal Life cases.
December 29	Cut off for receipt of outstanding delivery requirements on Conditionally Issued cases.
December 31	EMSI APS Unit offices and Hooper Holmes Inspection Unit are closed.